STAFFORDSHIRE UNIVERSITY STUDENTS' UNION

REPORTS AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 JULY 2011

STAFFORDSHIRE UNIVERSITY STUDENTS' UNION

GENERAL INFORMATION

Executive officers	J Robertson V Casambros E Harris K Hargreaves G Richardson	President Communications Commercial services Education and welfare Student activities
General manager	K Sankson	
Principal places of business	College Road Stoke-on-Trent Staffordshire ST4 2DE Beaconside Stafford ST18 0AD	
Auditor	Crowe Clark Whitehill LL Black Country House Rounds Green Road Oldbury B69 2DG	Ρ
Bankers	National Westminster Ba Campbell Place Stoke-on-Trent ST4 1ND	ank Plc

STAFFORDSHIRE UNIVERSITY STUDENTS' UNION

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STAFFORDSHIRE UNIVERSITY STUDENTS' UNION REPORT OF THE EXECUTIVE COMMITTEE FOR THE YEAR ENDED 31 JULY 2011

The Executive present their report and financial statements for the year ended 31 July 2011.

Principal activities

The Union has continued to provide a wide range of activities for the benefit of its student members.

Results

The results for the year are set out on page 5. The surplus for the year amounted to \pounds 27,700 as against \pounds 34,604 in the previous year.

Executive officers

The members of the Executive at the date of this report who were elected to office on 1 August 2011 are as follows:

J Robertson V Casambros E Harris K Hargreaves G Richardson

The following acted as members of the Executive from the date of their election to office on 1 August 2010 until the term of their office came to end on 31 July 2011:

F Wood V Casambros E Harris K Hargreaves A Hedges J Robertson G Boyers A Ali G McNally L Hardy

STAFFORDSHIRE UNIVERSITY STUDENTS' UNION REPORT OF THE EXECUTIVE COMMITTEE (CONTINUED) FOR THE YEAR ENDED 31 JULY 2011

Executives responsibilities

The Executive officers are responsible for preparing the financial statements in accordance with applicable law and United Kingdom Generally Accepted Accounting Practice.

The Union's constitution requires the Executives to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Union and of the surplus or deficit of the Union for that period. In preparing those financial statements, the Executives are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Union will continue in business.

The Executives are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Union and enable the Executives to ensure that the financial statements comply with the constitution of the Union. The Executives are also responsible for safeguarding the assets of the Union and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Statement of disclosure to auditor

(a) so far as the Executives are aware, there is no relevant audit information of which the Union's auditors are unaware, and

(b) they have taken all the steps that they ought to have taken as Executives in order to make themselves aware of any relevant audit information and to establish that the Union's auditors are aware of that information.

On behalf of the executive committee on 9 November 2011.

J Robertson President

STAFFORDSHIRE UNIVERSITY STUDENTS' UNION INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF STAFFORDSHIRE UNIVERSITY STUDENTS' UNION

We have audited the financial statements of Staffordshire University Students' Union for the year ended 31 July 2011 which comprise the Income and Expenditure Account, Balance Sheet and the related notes set out on pages 5 to 20. These financial statements have been prepared under the historical cost convention and in accordance with the accounting policies set out therein.

This report is made solely to the Union's members, as a body. Our audit work has been undertaken so that we might state to the Union's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Union's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of the executive officers and auditors

As described in the Statement of Executives Responsibilities on page 2 the Union's executives are responsible for the preparation of the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared. We also report to you if, in our opinion, the report of the executive committee is not consistent with the financial statements, if the Union has not kept proper accounting records or if we have not received all the information and explanations we require for our audit.

Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the executives in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Union's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

STAFFORDSHIRE UNIVERSITY STUDENTS' UNION INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF STAFFORDSHIRE UNIVERSITY STUDENTS' UNION

Unqualified opinion

In our opinion the financial statements:

• give a true and fair view in accordance with United Kingdom Generally Accepted Accounting Practice, of the state of the Union's affairs as at 31 July 2011 and of the surplus for the year then ended.

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Crowe Clark Whitehill LLP Chartered Accountants Registered Auditor Black Country House Rounds Green Road Oldbury B69 2DG

9 November 2011

STAFFORDSHIRE UNIVERSITY STUDENTS' UNION INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 JULY 2011

		2011	2010
	Notes	£	£
Income			
Recurrent block grant	1	668.364	648,896
Project support grants	2	195,004	161,999
Activity group membership		26,631	25,517
Interest receivable		2,463	3,364
Rental income		-	(154)
Trading income	3	2,377,233	2,469,276
Other income	4	21,136	14,221
		<u>3,290,831</u>	<u>3,323,119</u>
Expenditure			
Trading costs and expenses	3	2,302,650	2,315,319
Central finance	6	78,649	83,683
Communication	7	95,013	93,327
Information technology	8	3,449	3,473
Information services	9	46,211	39,950
Central administration	10	76,453	84,311
Personnel and development	11	75,195	93,959
Student media	12	7,715	22,608
Student advice centre	13	159,526	171,700
Student activities	14	114,868	127,004
Welcome and diversity events	15	30,536	23,733
Representation	16	170,326	199,898
Involved	17	53,487	28,565
Rag		1,125	-
Stars		43,054	-
SAPS Stop Abaad		4,574	-
Step Ahead		<u>300</u> <u>3,263,131</u>	<u>985</u> <u>3.288.515</u>
			0,200,010
Surplus for the year before			
allocation to funds		27,700	34,604
Transfer to restricted funds		(23,471)	(40,543)
Surplus/(Deficit) for the year to income and expenditure account		4,229	(5,939)

The only gain recognised during the period and in the preceding period, was the surplus for the year. There have been no discontinued activities or acquisitions during the current or the preceding year.

STAFFORDSHIRE UNIVERSITY STUDENTS' UNION BALANCE SHEET AS AT 31 JULY 2011

		20	11	201	0
	Notes	£	£	£	£
Fixed Assets Tangible assets Investments	18 19		145,507 <u>60</u> 145,567		177,193 <u>60</u> 177,253
Current assets Stocks Debtors Cash at bank and in hand	20 21	66,751 58,763 <u>724,274</u> 849,788		66,972 61,146 <u>620,325</u> 748,443	
Creditors: amounts falling due within one year	22	<u>(176,790)</u>		<u>(131,217)</u>	
Net current assets			<u>672,998</u>		<u>617,226</u>
Total assets less current liabilities			818,565		794,479
Accruals and deferred income	23		<u> </u>		(3,614)
Net assets			<u>818,565</u>		<u>790,865</u>
Reserves Restricted Funds Income and Expenditure Account	24 24		120,521 <u>698.044</u>		97,050 <u>693,815</u>
			<u>818,565</u>		<u>790,865</u>

The financial statements were approved by the Executive on 9 November 2011 and signed on its behalf by:

m

J Robertson

President

er m K Sankson

General Manager

1 Accounting policies

1.1 Accounting convention

The financial statements are prepared under the historical cost convention.

1.2 Compliance with accounting standards

The financial statements are prepared in accordance with applicable United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), which have been applied consistently (except as otherwise stated).

1.3 Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost less depreciation. Depreciation is provided at rates calculated to write off the cost less estimated residual value of each asset over its expected useful life, as follows:

Fixtures, fittings & equipment 25% - 33.3% per annum

1.4 Leasing

Rentals payable under operating leases are charged against income on a straight line basis over the lease term.

1.5 Investments

Fixed asset investments are stated at cost less provision for diminution in value.

1.6 Stock

Stock is valued at the lower of cost and net realisable value.

1.7 Pensions

The Union participates in the Students' Union Superannuation Scheme, a defined benefit scheme which is externally funded and contracted out of the State Second pension. The fund is valued at least every three years by a professionally qualified independent actuary with the rates of contribution payable being determined by the Trustees on the advice of the Actuary. The Scheme operates as a pool arrangement, with contributions paid at a centrally agreed rate.

As a consequence, no share of the underlying assets and liabilities can be directly attributed to the Union. Under the terms of FRS 17, in these circumstances contributions are accounted for as if the Scheme were a defined contribution scheme based on actual contributions paid through the year.

1.8 Grants

Grants towards capital expenditure are credited to deferred revenue and released to the income and expenditure account over the expected useful life of the assets.

The recurrent block grant is receivable from Staffordshire University, the Union's parent Governing Body. The grant is credited to the income and expenditure account in the year to which it relates.

Project support grants are project based and include grants which are receivable from the University and other funding bodies.

1 Accounting policies

1.9 Taxation

No provision has been made in these accounts for corporation tax since the Union is exempt from such taxes as accepted by HM Revenue and Customs.

2	Project support grants	2011 £	2010 £
	Additional grant Welcome and diversity events	193,200 <u>1,804</u>	160,104 <u>1,895</u>
		<u> 195,004</u>	<u> 161,999</u>
3	Trading summary	2011 £	2010 £
	Total sales Cost of goods sold and operating expenses	2,377,233 (2,302,650)	2,469,276 <u>(2,315,319)</u>
	Net profit	<u> </u>	153,957
	Net profit is made up as follows:		
	College Road Shop Beaconside Shop Leek Road Shop NUS extra Ember Lounge Leek Road Venue The Lounge Squeeze Box Summer Ball Advertising	31,771 46,530 12,579 2,486 4,983 44,812 (3,176) (6,736) (29,055) 20,937	28,692 36,822 8,633 2,194 13,813 92,092 12,754 (686) (4,808) 20,137
	Indirect expenses	(50,548)	(55,686)
		<u> </u>	153,957

4	Other income	2011 £	2010 £
	Support funding Step Ahead Sundry income Associate members Student activities fund raising income Office refurbishment grant Rag Income Other fundraising income Involved Project Income	3,216 3,455 200 7,681 3,614 1,124 940 906	1,500 4,614 95 150 4,226 3,636 - -
		<u>21,136</u>	<u>14,221</u>
5	Indirect trading expenses	2011 £	2010 £
	Telephone and fax Travel expenses and transport Staff development Printing, postage and stationery Core staff salaries Audit and accountancy charges NUSSL membership	310 525 425 348 39,200 9,440 <u>300</u>	900 901 937 428 44,020 8,200 <u>300</u>
		<u>50,548</u>	<u>55,686</u>

6	Central finance	2011 £	2010 £
	PDQ charges Subscriptions	4,358 234	5,580 228
	Telephone and fax	358	446
	Replacement equipment	-	546
	Routine maintenance	-	20
-	Travel expenses and transport	497	485
	Staff Development	10	367
	Depreciation	-	81
	Printing, postage and stationery	383	1,141
	Student staff wages	276	,
	Core staff pension	2,747	2,729
	Core staff salaries	58,617	58,313
	Audit and accountancy charges	2,360	2,050
	Accounting software and licences	2,710	2,283
	Administration charges	8	119
	Bank charges	4,596	4,599
	Financial security and services	2,407	2,229
	Irrecoverable VAT	6,111	2,467
I	Management recharges	(7,023)	
		<u>78,649</u>	<u>83.683</u>
7	Communication	2011	2010
		£	£
	Telephone and fax	175	229
	Travel expenses and transport	346	379
	Staff development	390	1,446
	Printing, postage and stationery	329	84
	Student staff wages	4,232	2,684
	Core staff pension	1,556	1,545
	Core staff salaries	66,390	66,129
	Union publicity and awareness	10,510	11,045
	Market research	912	376
	Web & e-commerce platform	11,948	9,410
	Management recharges	<u>(1.775)</u>	
		<u>95,013</u>	<u>93,327</u>

8	Information technology	2011 £	2010 £
	Computer consumables Repairs and renewals	141 2,864	260 3,038
	Depreciation	153	175
	Software and licences	600	-
	Management recharges	<u>(309)</u>	
		<u>3,449</u>	3,473
9	Information services	2011	2010
		£	£
	Telephone and fax	514	571
	Repairs and renewals	-	162
	Travel expenses and transport	166	203
	Staff development	-	36
	Printing, postage and stationery	524	1,049
	Student staff wages	23,410	37,890
	Core staff pension	418	-
	Core staff salaries	20,756	-
	Presentation	423	39
		<u>46,211</u>	<u>39,950</u>

10	Central administration	2011 £	2010 £
	Telephone and fax	(1,269)	(1,177)
	Repairs and renewals	2,073	3,247
	Travel expenses and transport	716	703
	Staff development	929	1,582
	First aid	-	53
	Depreciation	6,019	7,693
	Printing, postage and stationery	689	258
	Core staff pension	1,556	1,545
	Core staff salaries	40,598	29,196
	Hospitalities	1,175	1,234
	Insurance	31,939	35,423
	Legal and professional fees	35	35
	Photocopying expenses and leasing	-	4,181
	Photocopying purchases	(1,301)	-
	Sound impact	2,170	338
	Insurance settlements	(754)	-
	Management recharges	<u>(8,122)</u>	
		<u>76,453</u>	<u>84,311</u>
11	Personnel and development	2011	2010
		£	£
	Telephone and fax	249	271
	Travel expenses and transport	130	183
	Staff development	3,259	1,750
	Printing, postage and stationery	318	204
	Core staff pension	700	4,174
	Core staff salaries	29,365	47,349
	Legal and professional fees	1,165	4,886
	Recognition	302	14
	Recruitment	600	2,474
	Health and safety	583	602
	Pension protection levy	1,690	1,742
	Payroll costs	1,115	1,120
	Pension contributions	41,684	29,190
	Management recharges	(5,965)	
		<u>75,195</u>	<u>93,959</u>

12	Student media	2011 £	2010 £
	Travel expenses and transport	900	217
	Depreciation	914	3,201
	Fixed asset disposal	(133)	-
	Printing, postage and stationery	75	69
	Core Staff salaries	1,985	13,660
	OMG news – printing	- · · · -	2,092
	OMG radio	2,601	1,119
	OMG TV	404	1,768
	Media development	969	482
		<u>_7,715</u>	22,608

OMG news, OMG radio and OMG TV were previously called GK news, GK radio and GK TV respectively

13	Student advice centre	2011 £	2010 £
	Subscriptions Telephone and fax	2,921 1,038	4,206 1,020
	Travel expenses and transport	1,238	847
	Staff development Printing, postage and stationery	420 862	1,670 405
	Core staff pension	1,628	3,753
	Core staff salaries Insurance	117,473 575	155,533 555
	Unpaid loans	(50)	(80)
	Publications Reference materials and software	258 70	52 65
	Money Doctor (Financial literacy) Management recharges	41,693 (8,600)	3,674
		<u>159,526</u>	<u>171,700</u>

2011	2010
£	£
573 143 322 221 767 69 356 2,583 633 36,949 6,151 100 1,074 3,664 (5) 126	£ 692 65 377 210 36 241 1,203 52,069 5,700 142 1,677 3,002 70 4,524
54,492	70,008
<u>60,376</u>	56.996
<u>114,868</u>	127,004
2011	2010
£	£
3,500	94
223	205
1,314	286
6,280	5,603
1,325	-
1,109	2,763
560	1,385
30	448
5,724	6,942
1,701	1,551
365	381
979	1,612
2,194	2,463
<u>5,232</u>	-
<u>30,536</u>	-

16	Representation	2011 £	2010 £
	Telephone and fax Travel expenses and transport Staff development Printing, postage and stationery Core staff pensions Core staff salaries Officer salaries Affiliations Campaigns Conferences Elections and referenda Executive Student mentors and representation Union council Union publicity and awareness New project funding Management recharges	636 4,337 6,834 1,303 1,211 40,797 83,107 31,694 5,272 876 2,839 - - - 20 - (8,600)	715 3,396 5,528 935 1,203 48,716 84,253 32,374 11,776 3,225 5,593 29 609 3 - 1,543
17	Involved	<u>170,326</u> 2011	<u>199,898</u> 2010
	Subscriptions Telephone and fax Promotions and publicity Replacement equipment Routine maintenance Travel expenses and transport Staff development Printing, postage and stationery Student staff wages Core staff pension Core staff salaries Hospitalities Volunteer expenses Recognition Community projects Management recharges	£ - 138 1,341 162 - 1,012 1,342 316 864 667 36,927 79 463 400 2,744 7,032 <u>53,487</u>	£ 20 163 646 764 44 997 1,185 177 - 23,794 405 226 30 114 - 28,565

18	Tangible fixed assets	Fixtures, fittings and equipment £
	Cost At 1 August 2010 Additions Disposals At 31 July 2011	1,552,521 62,133 <u>(69,222)</u> <u>1,545,432</u>
	Depreciation At 1 August 2010 Charge for the year Disposals	1,375,328 93,167 <u>(68,570)</u>
	At 31 July 2011 Net book value At 31 July 2011	1,399,925 <u>145,507</u>
	At 31 July 2010	<u> 177,193</u>
	An analysis of additions to fixed assets is shown below: Ember Lounge Leek Road Venue The Lounge Squeeze box Administration Shops Information Technology	2,275 24,620 24,843 4,069 1,144 1,070 <u>4,112</u>
19	Fixed asset investments	<u>62,133</u> Unlisted investments £
	Cost At 1 August 2010 and 31 July 2011	<u> </u>

16,588 4,383 <u>45,780</u> <u>66,751</u>	19,505 5,152 42,315
	66,972
2011	2010
£	£
6,890	23,351
43,406	30,018
<u>8,467</u>	7,777
<u>58,763</u>	<u>61,146</u>
2011	2010
£	£
16,396	31,336
24,723	33,828
92,814	22,885
37,528	40,758
<u>5,329</u>	<u>2,410</u>
176,790	131,217
	£ 6,890 43,406 8,467 <u>58,763</u> 2011 £ 16,396 24,723 92,814 37,528 5,329

23	Accruals and deferred income	2011 £	2010 £		
	University capital grants	~	~		
	Balance at 1 August 2010	3,614	7,250		
	Amortisation in the year	<u>(3,614)</u>	<u>(3,636)</u>		
	Balance at 31 July 2011	<u> </u>	3,614		
	The amortisation for the year has been credited as follows:				
	Other income	<u>3,614</u>	3,636		
		<u>3,614</u>	3.636		

24 Statement of movements on reserves

Unrestricted Funds	Bal b/f	Income	Expenditure	Bal c/f
Income and expenditure account	<u>693,815</u>	<u>3,119,933</u>	<u>(3,115,704)</u>	<u>698,044</u>
Restricted Funds	Bal b/f	Income	Expenditure	Bal c/f
Money Doctors Phone Application STARS Involved Media Development Intern SAPS Rag	125 4,000 18,752 69,333 4,840 -	41,568 29,300 68,905 30,000 1,125	(41,693) (3,500) (43,054) (53,487) - (4,568) (1,125)	500 4,998 84,751 4,840 25,432
	<u>97,050</u>	<u>170,898</u>	<u>(147,427)</u>	<u>120,521</u>

25 Contingent liabilities

If the Union as an employer, leaves the Students Union Superannuation Scheme the 'debt' on employer' rules will apply whereby an immediate payment will be required equal to the Union's share of the deficit of the Scheme (calculated on a basis specific for that purpose). The point at leaving the scheme is defined as when the last contributing employee leaves service. The estimated statutory debt for the Union as at 1 October 2007 was £777,006.

26	Capital commitments	2011 £	2010 £
	At 31 July 2010 the Union had capital commitments as follows:		
	Contracted for but not provided in the financial statements	<u>57,864</u>	

27 Pension commitments

The Union participates in the Students' Union Superannuation Scheme, which is a defined benefit scheme whose membership consists of employees of student's unions and related bodies throughout the country. Benefits in respect of service up to 30 September 2003 are accrued on a 'final salary' basis, with benefits in respect of service from 1 October 2003 accruing on a Career Average Revalued Earnings (CARE) basis. With effect from 30 September 2011 the scheme will close to future accrual.

The most recent valuation of the scheme was carried out as at 1 October 2007 and showed that the market value of the scheme's assets was £56.318,000 with these assets representing 69% of the value of benefits that had accrued to members after allowing for expected future increases in earnings. The deficit on an ongoing funding basis amounted to £24,901,000.

The assumptions which have the most significant effect upon the results of the valuation are those relating to the rate of return on investments and the rates of increase in salaries and pensions.

The following assumptions applied at 1 October 2007:-

- The investment return would be 7.3% per annum before retirement and 5.3% per annum after retirement.
- Salaries would increase at 5.2% per annum, equivalent to 2.0% per annum above inflation. Pensions accruing on the CARE basis would revalue at 3.2% per annum.
- Present and future pensions would increase at rates specified by scheme rules with appropriate assumptions where these are dependent on inflation.

The 2007 valuation recommended a contribution requirement expressed in two parts: a rate of 17.3% of Earnings (with higher rates in certain circumstances) paying for future accrual, with additional monthly contributions expressed in monetary terms intended to clear the ongoing funding deficit over a period of 15 years. These rates applied with effect from 1 October 2008 and will be formally reviewed following completion of the next valuation due with an effective date of 1 October 2010. Surpluses or deficits which arise at future valuations will also impact on the Union's future contribution commitment. In addition to the above contributions, the Union also pays its share of the scheme's levy to the Pension Protection Fund.

The contribution rate (excluding deficit contributions) for the year ended 31 July 2011 applicable to this Union for the majority of members is 11.25% of Earnings for members and 6.3% of Earnings for the Union (17.55% in aggregate) the exception being in respect of some members who retain a lower normal pension age, for whom the rates are 14% and 21.3% respectively of Pensionable Earnings (35.3% in aggregate).

The total contributions paid into the scheme by the Union in respect of eligible employees for the year ended 31 July 2011 amounted to $\pounds 57,985$ (2010 - $\pounds 49,645$), including funding deficit contributions.

28 Post balance sheet events

No post balance sheet events have occurred since the year end which require reporting or disclosing in the accounts.

29 Affiliation fees

	2011 £	2010 £
Affiliated organisations British Universities & Colleges Sports National Union of Students Association of Managers in Students' Unicns	4,414 31,694 	4,139 31,624
	<u>36,108</u>	<u>36,513</u>
The Union also affiliated to the following: British American Football League Staffordshire Amateur Boxing Association Staffordshire Football Association Staffordshire Rugby Union British Mountaineering Council All England Netball Association British Cheerleading Association Advice UK IMA Jitsu Foundation		2011 £ 605 440 95 320 446 154 30 280 139